

24th August, 2021

BSE Limited

P J Towers. Dalal Street. Mumbai - 400001.

Scrip Code: 512599

Dear Sir / Madam.

National Stock Exchange of India Limited

Exchange plaza, Bandra-Kurla Complex, Bandra (E), Mumbai - 400051.

Scrip Code: ADANIENT

Sub: Intimation for interaction with the Investors' / external parties.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that the Company will participate in the interaction with investors' / external parties as per schedule given hereunder through Video Conferencing / Other Audio Visual Means:

Dates	Particulars	
Thursday and Friday,	Participation in 'Corporate Day -	
26 th and 27 th August, 2021	Singapore NDR', organized by BofA	
21	Securities.	

The investors presentation to be deliberated at the above meeting is enclosed herewith and also being upload on our website.

You are requested to take the same on your records.

Thanking you,

Yours faithfully,

For Adani Enterprises Limited

Jatin Jalundhwala

Company Secretary & Joint President (Legal)

J- R-Valundiwale

Encl: As above

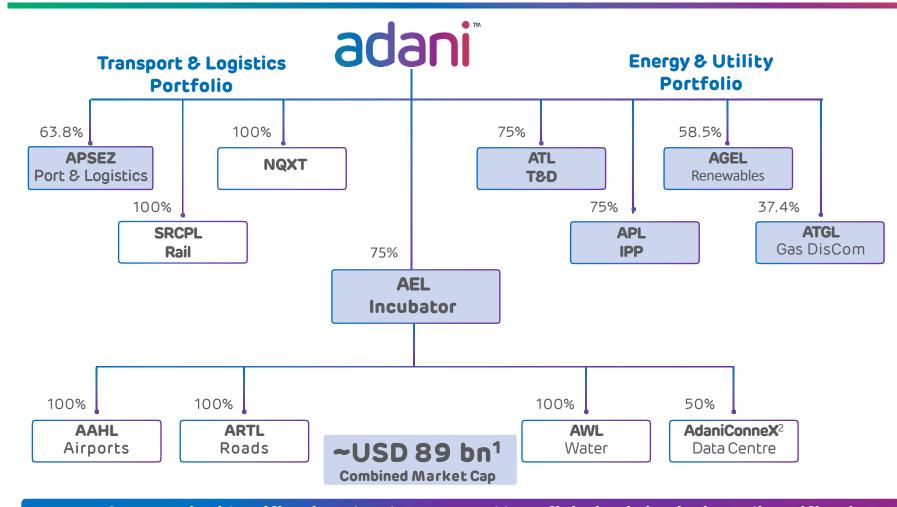
Adani Enterprises Ltd "Adani Corporate House", Shantigram, Near Vaishno Devi Circle, S. G. Highway, Khodiyar Ahmedabad 382 421 Gujarat, India CIN: L51100GJ1993PLC019067

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Adani Group: A world class infrastructure & utility portfolio





Adani

- Marked shift from B2B to B2C businesses –
 - ATGL Gas distribution network to serve key geographies across India
- AEML Electricity distribution network that powers the financial capital of India
- Adani Airports To operate, manage and develop eight airports in the country
- Locked in Growth 2020
 - Transport & Logistics -Airports and Roads
 - Energy & Utility –
 Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group.

APSEZ – Adani Ports and SEZ

SRCPL - Sarguja Rail Corridor Pvt Ltd

AAHL - Adani Airports Holdings Ltd

NQXT – North Queensland Export Terminal

AEML – Adani Electricity Mumbai Ltd

ATL / APL / AGEL / ATGL - Adani Transmission / Power / Green Energy / Total Gas Ltd

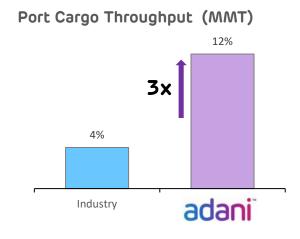
ARTL – Adani Road Transport Ltd

AWL – Adani Water Ltd

T&D – Transmission and Distribution IPP – Independent Power Producer

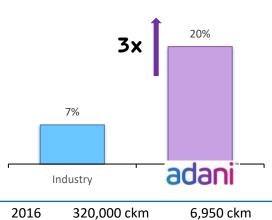
Adani Group: Decades long track record of industry best growth rates across sector





renewable bapacity (ovv)				
		132%		
	5x			
25%				
			w	
Industry		edani		

Renewable Capacity (GW)



Transmission Network (ckm)

		1	45%	
	30%	1.5x		
· I	ndustry	•	adani	The
2015	62 G	As	6 GAs	

CGD7 (GAs8 covered)

2014	972 MMT	113 MMT
2021	1,246 MMT	247 MMT

-				
2021	140 GW ⁹	19.3 GW ⁶		
2016	46 GW	0.3 GW		

-				
2021	441,821 ckm	18,801 ckm		
2016	320,000 ckm	6,950 ckm		

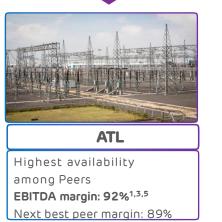




APSEZ
Highest Margin among
Peers globally
EBITDA margin: 70% ^{1,2}
Next best peer margin: 55%



Among the best in Industry





EBITDA margin: 41%¹

Among the best in industry

Transformative model driving scale, growth and free cashflow

Activity

Adani Group: Repeatable, robust & proven transformative model of investment



Phase

Development



Operations



Post Operations

Capital Mgmt

Origination

- Analysis & market intelligence
- Viability analysis
- Strategic value

Site Development

- Site acquisition
- Concessions & regulatory agreements
- Investment case development

Construction

- Engineering & design
- Sourcing & quality levels
- Equity & debt funding at project

Operation

- Life cycle O&M planning
- Asset Management plan
- Redesigning the capital **structure** of the asset
- Operational phase funding consistent with asset life

Performance

India's Largest Commercial Port (at Mundra)



Highest Margin among Peers

Longest Private HVDC Line in Asia (Mundra - Mohindergarh)



Highest line availability

648 MW Ultra Mega Solar Power Plant (at Kamuthi, TamilNadu)



Constructed and Commissioned in nine months





Centralized continuous monitoring of plants across India on a single cloud based platform

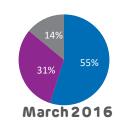


Revolving project finance facility of \$1.35Bn at AGEL - fully funded project pipeline

First ever GMTN¹ of USD 2Bn by an energy utility player in India - an SLB² in line with COP26 goals - at AEML

Issuance of 20 & 10 year dual tranche bond of USD 750 mn - APSEZ the only infrastructure company to do so

Debt structure moving from PSU's banks to Bonds







Pvt. Banks Bonds

AEL: A Successful Incubator



Value Creation

Success Incubator

- Created five infrastructure unicorn since inception
- Demerged ATGL and AGEL in last four years.

Value to Shareholders

- Delivered returns at 32% CAGR since listing in 1994
- Unlocked value at CAGR of 123% in last four years

Capital Management

- Robust Leverage Profile with Debt to equity ratio of 0.8x
- External Debt to EBIDTA ratio of 3.6x

Operations



- IRM continues to maintain leadership position in India
- 50%+ market share in Mining Services space

Solar Mfg

 India's largest manufacturing facility of 1.5 GW capacity for producing solar cells and modules

Adani Wilmar

 In food business, maintained its leadership position with its "Fortune" brand and continues to lead the refined edible oil market with more than 20% market share.

Development



Incubating Businesses

- Order book of construction of 450+ Km of roads
- Formed a JV "AdaniConneX" with EdgeConneX to develop and operate data centers through out India

Established Businesses

- Planning to scale up solar Manufacturing capacity to 3+ GW
- Mining portfolio of 126 MMT
- End-to-end logistics capabilities

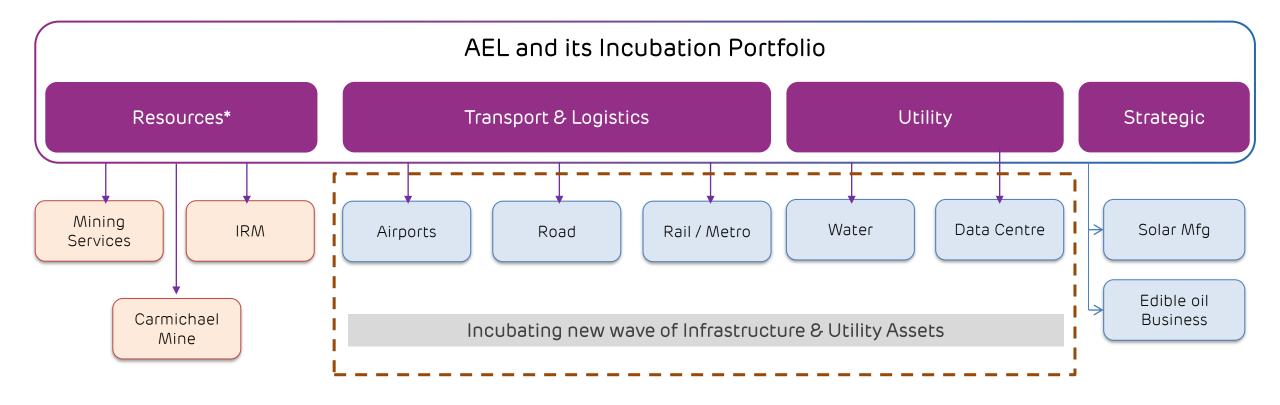
Entry in B2C

- Portfolio of Eight Airports out of which took over Mangaluru, Lucknow & Ahmedabad Airports.
- Took over Control of MIAL & NMIAL on 13th July,2021.
- Serving 20% of India Passengers base

Robust ESG Framework with commitment backed by policies and assurance

AEL: Tried & tested model poised for growth beyond 2020



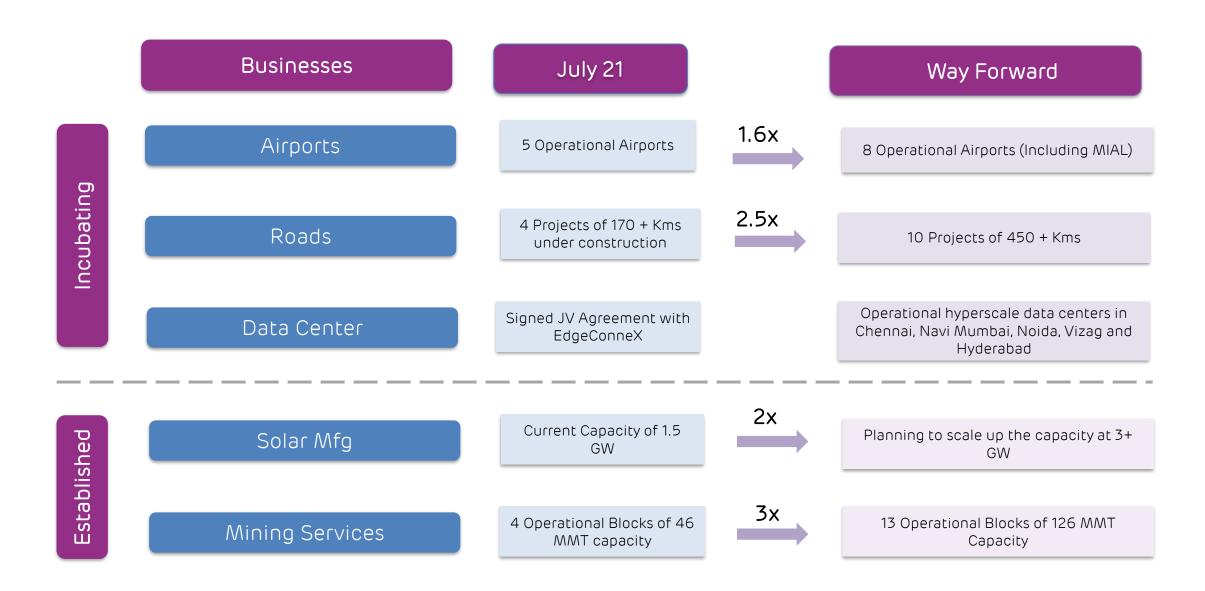


All businesses have independent organisation structure in place with CEOs and CFOs

<u>Divisions</u> SPV

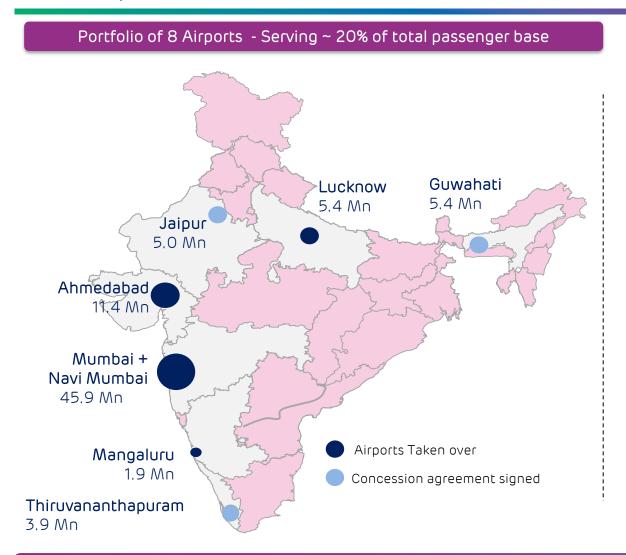
AEL: Poised for growth





AEL: Airports Business





Network Effect

Platform

International Gateway + Regional Network

Integrated

Multi modal transport hub City-center airports

Audience of One - Consumer Segments

Passengers		
	60 Mn – Domestic	
80 Mn	20 Mn - International	

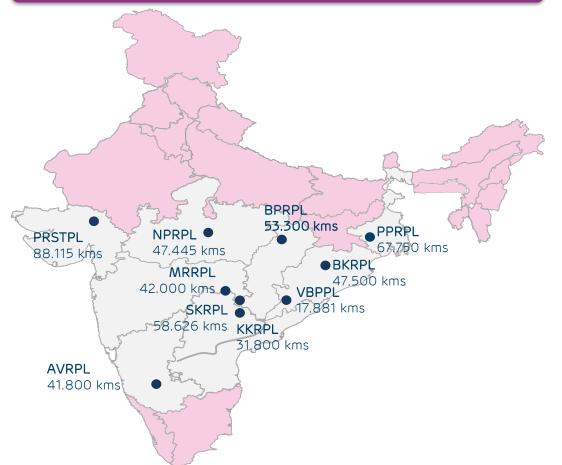
Non Passengers		
200 Mn	160 Mn - Meet / Greeters	
200 /WIII	40 Mn - City Side	

Adani Airports to dominate the Airports space with 300 m + consumer base leveraging network effect and consumer mindset.

AEL: Road Business



Portfolio of 10 projects with construction / maintenance of roads of 450+ Kms



Our Strategic Focus

- Long term cash yielding assets with concession period of 15 to 20 years
- Target Large EPC Projects with substantial technical complexity and with huge growth potential (Complex tunnels projects, integrated development, etc.)
- Balanced portfolio with a mix of BOT & TOT 60% and HAM 40% in the next 3-5 years

Charted a growth journey targeted to be 12,000 lkm by 2026

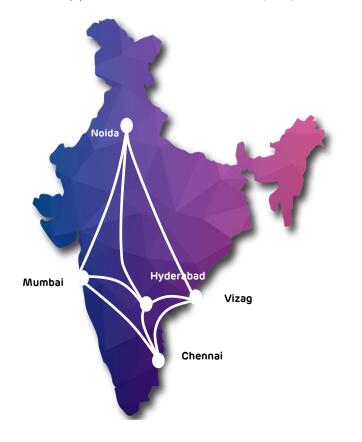
AEL: Data Centre Business



Empowering Digital India with a Platform of Hyperscale to Hyperlocal Data Center (DC) Solutions with Strong Partnership



Goal is to have a 1GW Data Center Platform in a Decade That Empowers a Digital India



Focused on developing and operating new data centers in multiple markets inside India

Mumbai Highly scalable facility with OPGW fiber connectivity

Chennai DC with a robust terrestrial fiber

connectivity & surrounded by strong IT and DC ecosystem

Hyderabad Advantageous location offering

robust IT connectivity and

scalability

Noida Strategically located facility with

proximity to IT and DC ecosystem

Vizag Large scale DC Campus with

potential for submarine

connectivity

Unique Capabilities that enable rapid deployment



Robust Financials



Resilient & Scalable Supply Chain



Strategic Execution Partners



Modular Construction



Strong Local Regulatory Experience

AEL: Adani Solar – Solar Module Manufacturing Business



India's Largest Vertically Integrated Solar cell & module manufacturer with 1.5 GW capacity



Vibrant EMC at Mundra, Gujarat

Ancillaries

Aluminium

EVA & Backsheet

Glass (under development)

Operational Excellence

Product Portfolio Current Manufacturing Lines Multi – 330Wp to 345Wp Mono – 340 Wp to 375Wp Bifacial–350Wp to 425Wp

Post Expansion by 2GW P-Type Mono PERC Bifacial– 530 Wp to 660Wp

Production

- ✓ Cost Benchmarking
- ✓ Technology Focus

Supply Chain Management

- ✓ Ancillary Development
- ✓ Vendor Managed Inventory
- ✓ Long Term RM Contracts
- ✓ >50% Module BOM Indigenization

Retail Coverage

- √ 13 Channel Partners
- √ 40+ Resellers

By FY2021, Adani Solar has shipped >3.3GW modules globally and within India

Sales Segments		
CDCII	78% Market Share	
CPSU	Orders of 513 MW in pipeline	
PM-KUSUM	41% Market Share	
	Target for >50% Market Share through Strategic Partnerships	
Rooftop Largest Market Share in Gujar Supplied 130 MW in FY21.		
Strong "DCR" Potential of ~39GW in next 5 years		

Utility

Order pipeline of 3GW under discussion

Supportive Regulatory framework for Domestic manufacturing through BCD, ALMM

Rewards & Recognitions







Bankable Module



Golden Peacock Award for Quality & HR Excellence



ISO-9001:2015, EMS-14001:2015 ISO-45001:2018

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AEL: Mining Business



Point of Presence covers 70% of mineral belt Area of operations Madhya Pradesh Jharkhand ... Chattisgarh Orissa ~50% Market Share -

Status	Block Name	Project	Capacity (MMTPA)
	Parsa East Kente	Coal Mining Services	15.0
Operational Mines	Talabira II & III	Coal Mining Services	20.0
(46 MMTPA)	Gare Palma – III	Coal Mining Services	5.0
	Kurmitar	Iron ore Mining Services	6.0
	Parsa	Coal Mining Services	5.0
	Kente Extension	Coal Mining Services	7.0
	Gidhmuri Paturia	Coal Mining Services	6.0
Under	Suliyari	Coal Mining Services	5.0
Development (65 MMTPA)	Gare Palma – II	Coal Mining Services	23.0
	Bailadila	Iron ore Mining Services	10.0
	Gondulpara	Commercial Mining	4.0
	Dhirauli	Commercial Mining	5.0
LOI Received (15 MMTPA)	Gare Palma – I	Coal Mining Services	15.0
Grand Total			126.0

- 1. Based on Mining Services contracts awarded till date
- 2. Based on Peak capacity contracted

AEL: Robust ESG Assurance Framework





Guiding principles

United Nations Global Compact

Sustainable Development Goals

GRI Standards

Policy Structure

- Environment Policy covered in Business Responsibility (BR) Policy
 - Human Rights covered in BR Policies
- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Board Diversity
- Dividend Distribution and Shareholder Return Policy
 - Related Party Transaction Policy

Focus Area - UNSDG

- Climate Action
- No poverty
- Zero hunger
- Good health and well being
- Quality education
- Clean water and sanitization
- Affordable and clean energy
- Decent work and economic growth
- Industry, innovation & infrastructure

Policy framework backed by robust assurance program

AEL: Environmental Philosophy



Climate Awareness

Offsetting Carbon Emission

- Carbon sequestration by afforestation
- Improving Carbon Efficiency

Conservation of Resource

- Reducing water footprint (21% reduction in consumption KL/MW in FY21)#
- Land use and cover management
- Energy Management
- Optimizing Input Consumption

Waste Management

- Recycling waste through landfiling
- Circular Economy
- Scientific Disposal of Hazardous Waste

Climate Readiness

- Promote green energy through lowcost manufacturing platforms
- Afforestation and Conservation (6.48 lakh trees planted till FY21)*
- Faster reclamation of de-coaled areas

- Reduce freshwater withdrawal
- Reuse, recycle and replenish
- Water neutrality
- Optimize Land use

- Biogas Plant (Waste to energy) Installed in solar manufacturing for treatment of 100% food waste
- Reduce waste outcome

Business and future investment aligned to sustainable growth with focus on preserving environment

- Water Neutrality
- Research & Development and Innovation for green technology.
- Biodiversity Management & Conservation.
- Innovative Reforestation technology of Tree Transplantation to conserve local ecology.
- Conceptualization of in-house recycling plants

Climate Alignment

[#] In Solar Mfg. segment

AEL: Social philosophy



United Nations Sustainable Development Goals 2030



6 CLEAN WATER AND SANITATION

1 SUSTAINABLE CITIES AND COMMUNITIES



















For Sustainable Development



QUALITY EDUCATION

AND INFRASTRUCTURE





5 GENDER EQUALITY

10 REDUCED INEQUALITIES

12 RESPONSIBLE CONSUMPTION

Our Key Social Initiatives mapped to UNSDG

Women's Education

- 1. No Poverty
- 2. Zero Hunger 4. Quality Education

Multiple Locations

- Own schools, digitalization and up gradation of Govt. school to provide cost free education to the needy.
- Project Suposhan undertaken by Adani Wilmar is successfully continuing its operation

Women's Health

3. Good Health & Well Being

Sarquia

• Partnered with self help group to educate and provide sanitary pads for safe menstrual hygiene to ensure better health.

Women's **Empowerment**

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth

Sarguja & Tamnar

 Various projects undertaken by Gauri Self help groups for collection and marketing of Non-Timber Forest Produce

Ecology

7. Affordable and Clean Energy

- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land

Mundra

 Conservation of mangroves in coordination with GUIDE

Local & Rural infra Development

- 9. Industry, Innovation & Infra Structure
- 11. Sustainable Cities & Communities

Water Secure Nation

6. Clean Water and Sanitation

Sarguja

• Organic Farming and Integrated Multi purpose business model

Multiple Locations

· Deepening of ponds and tanks, Rooftop Rainwater Harvesting, Recharging Bore wells

Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals

15 UNSDG - United Nations Sustainable Development Goals

AEL: Governance Philosophy



Policies

Committees

Assurance

 Environment Policy covered in BR Policy



- Corporate Responsibility Committee
- Risk Management Committee



- Occupational Health and Safety Policy
- Human Rights covered in BR policy

- Corporate Social Responsibility Committee
- Stakeholder Relationship Committee
 - Audit Committee (100% independent
 - Nomination and Remuneration Committee (100% independent directors)
- Risk Management committee

directors)

Info tech and data security committee

Corporate Responsibility Committee

Establishment of "CRC" of the board to provide assurance for all ESG commitments

(100% Independent directors)

- Related Party Transaction Policy
- Dividend Distribution and Shareholder Return
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI

Governance philosophy encompassing strong policy and structure backed by robust assurance mechanism

UNSDG – United Nations Sustainable Development Goals

AEL: Significant potential to unlocking value



1 Proven Track Record

- Successfully incubated 5 infrastructure unicorns
- Strong & experienced team providing domain and operational expertise and devising capital management plans for the incubating businesses
- Delivered returns @ 32% CAGR post listing in November 1994
- Unlocked value at CAGR of 123% in last four years

AEL 2.0 ; Poised for Growth

Incubating

Airports

2

- Hub and spoke model with residual concession life of 50 years
- Touching lives of 300m+ consumer base

Roads

- Long term cash yielding asset with life of 15 to 20 years connecting hinterland enabling further infrastructure development
- Strong order book of INR 144
 Bn
- Inhouse EPC work

Data Center

- Strategic partnership with EdgeConneX
- 1 GW data center platform

Strategic

Solar Mfg.

- Existing capacity to grow 2x at 3+ GW
- Strong hold in DCR market will enable market share of 50%+

Adani Wilmar

- Premium brands commanding significant market share of ~20% in refined edible oil market
- Significant value unlocking to happen post IPO

3 De-risking

De-risked model through effective capital management:

- Maintained Debt to Equity ratio of 0.8x*
- Interest Coverage of 2.4x#

4 ESG Focus

- Robust ESG framework supported by Policies, Guiding Principles, UNSDG Goals as Focus Areas backed by strong assurance program
- Adopting best global governance practices leading to significant risk reduction for stakeholders

Responsible Incubator with proven track record; Poised for growth in strategic and Incubating Businesses

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